

## **Remote quoting journey**



### Should an in person sales consultation at your property not be practical

# STEP ONE Online Quoting Portal - If you are initially looking for an approximated range guide to cost Image: Step ONE Image: Step ONE

Unable to account for a broad range of factors that may influence a formal quotation the online quoting portal should only be used as a very general guide to cost. As such should the price range returned from the quoting engine be acceptable and you were looking to obtain a formal quotation we would advise...

#### STEP TWO

Self Survey Quotation - If you are looking to obtain a formal quotation from supplied sizes and photos\*



Download or request instructions on how to undertake self-survey



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Obtain sizes and photos of the current windows and doors

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Fill out downloaded self-survey form, fill in details and email over

For standard windows and doors supplying Alaskan Windows with the relevant information should enable us to provide you with an accurate formal quotation. \*This would still be subject to a final site survey from our qualified window surveyor to ensure there were no overlooked factors but in the vast majority of cases the price quoted at this stage would remain unchanged. Should this self-survey not be for your or you would like a more in depth personal consultation from a specialist adviser, we would recommend ...

### STEP THREE

Virtual Appointment - Should you prefer a more in depth, personalised consultation



Contact the office to arrange a suitable date and time for a call



At specified time log-in to FREE online Web-Ex website

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Hosted by Alaskan our adviser can provide a 1-1 consultation

During the session we will look to discuss your requirements in greater detail, be able to 'screen share' to formulate and show window designs, illustrations, pictures of how the windows or doors might look and give you the '1 to 1' interaction to allow us to make suggestions or recommendations that may have not been previously considered, as well as forward links to product demonstrations and tutorials. The sessions should take no longer than 20-30 mins.

As with the self-survey quotation service, on completion of the session and once we have gained all the relevant information we can then go away and prepare your quotation that will be e-mailed back to you for your consideration.